

# What Makes a Great Quotation?

## AUTOMATIC SELF-CLEANING FILTER QUOTATION GUIDE

### 1. Evaluate the Right Supplier — Not Just Any Supplier

Choosing the right partner is half the success. Evaluating potential suppliers who aren't aligned with your project needs wastes valuable time. At Filternox®, every quotation we provide is realistic, complete, and built specifically for your application.

### 2. Know What to Look for on Their Website

Ensure access to:

- Transparent information of relevant applications, visuals, and real-world case studies.
- Design standards, documentation, and certifications are seamless and upfront.

### 3. Prioritize Fast, Responsive Communication

When you contact [info@filternox.com](mailto:info@filternox.com), expect a same-day reply with additional clarifying questions or a request to complete a short design form. Once we have the full picture, a Filternox expert will deliver a complete quotation within 24 hours.

### 4. What Should Be Inside a Quotation?

**Clarity:** Every detail must be clearly explained—no guessing required. Design

**Specifics:** Filter purpose, system layout, materials,

**Automation Features:** Detailed features of the automation system,

**Transparent Pricing:** Unit price and total price, including CIF, DAP, or DDP delivery terms, and VAT (unless specified otherwise),

**Warranties & Validity:** Offer terms and warranty periods.

### 5. The Filternox® Quotation Standard

Our quotations are built with precision, transparency, and attention to detail, so you always know exactly what you're getting.

**Complete Details:** Ensures full transparency and zero surprises down the road.

**Additional options:** Such as FilternoxOS Automation system are offered as optional upgrades.

**Key specs included:** Such as engine kW value, IP protection class, Shipping

**included:** Delivery is made to your door (unless Ex-Works requested)

**Documentation:** Each quote includes a technical datasheet for your engineers.



We Understand Your Challenge

When dealing with specialized technologies, it's natural to want clarity and confidence at every step.

That's why our mission is clear:

To make your job easier, your purchase safer, and your project a success—right from the first offer.

✉ Request your tailored quote today at [info@filternox.com](mailto:info@filternox.com)

🕒 Get your full proposal within 24 hours

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Our website offers easy access to transparent information on relevant applications, reference visuals, and real-world case studies.

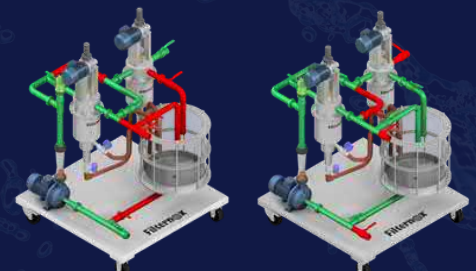


Our website provides transparent access to design standards, technical documentation, and all relevant certifications—so you know exactly what you're getting.



Pilot systems available for customer rental upon request — ideal for trials and performance testing.

The Filternox® pilot system offers flexible filtration testing in both parallel and serial modes. With modular filters, integrated pumps, and a recirculation tank, it simulates real process conditions in a compact, mobile setup.



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